



TWIST CAPITAL

## WHAT WE DO:

Twist Capital Fund I, LP (“Twist Capital”, or the “Fund”) implements a technology-focused investment strategy that identifies latent value in opportunities outside the view of most investors.

The Fund’s value-oriented approach provides downside protection while capturing meaningful capital appreciation.

We combine specialized thematic industry expertise with innovative financial structuring to invest opportunistically in technology forward companies currently undervalued due to unique company-specific circumstances.

## TWIST CAPITAL BY THE NUMBERS:

**\$500M**

TARGET FUND SIZE

**\$20-40M**

COMMITMENT PER TRANSACTION

**\$150B**

WORTH OF CORPORATE TRANSACTION HISTORY

**120 YEARS**

AGGREGATE WORK HISTORY ACROSS THE TECH SECTOR

**PORTFOLIO COMPOSITION**

NORTH AMERICA FOCUS

**+90% TECH INDUSTRY CONCENTRATION**

**10% MAXIMUM SINGLE INVESTMENT EXPOSURE**

## WHY WE SUCCEED:

### OUR TARGETS:

Tech companies primarily located in tier 2/3 N. American cities, with EBITDA at or near \$10M, and experiencing an element of dysfunction, dislocation, or distress

### OUR THEMATIC FOCUS:

- Edge Computing
- Payments & e-Commerce
- Automation & Machine Learning
- Distribution & Logistics

### OUR SOURCING:

- Proprietary database, built over 20 years, tracking +30K companies with curated intelligence on +5K of them
- Advisory Group of 30 C-level public company execs with proprietary deal flow

### TECHNOLOGY EXPERTISE:

- Capability to evaluate technology in accordance with a subsector thesis
- Robust deal pipeline via proprietary access to lesser-known companies with valuable assets
- Know-how to implement fixes and best practices within tech companies



### FINANCIAL PROFICIENCY:

- Experience throughout capital structure
- Turnaround expertise across macroeconomic cycles
- Proven ability to identify and structurally create valuation arbitrage opportunities